

## **PRESS RELEASE**

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**For immediate release**

### **PROPERTY & PORTFOLIO RESEARCH HAS BEEN SELECTED FOR THE *INC.* 500 AS ONE OF 1999'S FASTEST-GROWING COMPANIES**

Property & Portfolio Research (PPR), an international real estate research and portfolio strategy firm founded by Susan Hudson-Wilson, CFA, with offices in Boston and London, has been named one of the fastest-growing companies in the U.S. by *Inc.* magazine. On October 13<sup>th</sup>, *Inc.* released its annual ranking of the *Inc.* 500, the comprehensive guide to America's fastest-growing private companies.

PPR provides comprehensive, quantitative analysis to participants in the institutional and private real estate investment and risk management markets. PPR ranks 335<sup>th</sup> on this year's *Inc.* 500 list.

Susan's reaction: "While we have long had confidence in our research and investment strategy skills on behalf of our clients, it is gratifying to be identified as a firm with an excellent business track record as well."

A look at the *Inc.* 500 by industry indicates that, as in past years, computer-related companies dominate the rankings (46% of the 500), a 10% increase from the 1998 rankings. The remainder of the list is comprised of companies from the following industries: business services (15%), consumer goods and services (10%), financial services (6%), telecommunications (5%), construction (5%), health/medical (4%), industrial products (4%), transportation (2%), media (1%), and environmental (1%).

This marks the 18<sup>th</sup> year that *Inc.* has charted the progress of America's most innovative and successful entrepreneurs. To be eligible for the *Inc.* 500, companies have to be independent and privately held through 1998, have at least \$200,000 in sales in the base year, 1994, and their 1998 sales must have exceeded their 1997 sales. The ranking is based on the percentage increase in sales from 1994 through 1998.